



## International Cordage East, Ltd (DBA InCord) – Cage Code: 1NPR7 Scope, Capabilities, Facilities and Operations

InCord is the largest custom fabricator of nets in America serving multiple industries from Amusement and Sports to Industrial Safety and Construction. InCord’s fall protection, barriers and containment systems keep people and property safe from the hazards of life.

The company is organized into eight sales and development divisions that collectively produce more than twenty-two million square feet of netting product per year.

InCord was established in 1995 as a manufacturer with strong vision, consistent growth and stability, and for the last eight years has been rated a Top Ten Connecticut Best Workplace.

Manufacturing, engineering, administration and sales are located in Colchester, Connecticut. InCord maintains a materials inventory of more than ten million square feet and operates from a total campus area of over 84,000 square feet. InCord employees 110. Annual sales \$20M.

- Custom netting turnaround time typically less than five days.
- Engineering, test and design capabilities.
- Fall protection and fall prevention knowledge within eight diverse industries.
- Field installation and supervision capabilities.

Fall protection products by InCord meet ANSI, ASTM and OSHA performance standards and safety requirements. Netting products with flame-retardant properties have been tested to meet the requirements of DIN and NFPA flame test methods. InCord is an ISO 9001 quality certified manufacturer, a sustainable energy contributor and an advocate of green policy initiatives.

### Differentiators

InCord is the largest custom net manufacture in the Americas. In joint partnership with an exclusive EU manufacturer /fabricator, InCord has greater scalable operations than any domestic competitor.

- Scalable processes for stitching, weaving, binding and lashing of fabric netting and cordage.
- ISO 9001:2015 quality certified manufacturer.
- The greater majority (80 %) of all materials are domestic or EU sourced.
- Proprietary products; **RocBloc** debris containment nets, **BayNets** service pit safety nets, **ERG** retractable storage bay containment nets, **SRG** sliding storage bay containment nets, **OPN** theatre pit safety net. **Stage Guard** stage proscenium safety nets.

Company Data			
Cage Code	1NPR7	DUNS	959753369

Past Performance DoD related projects 2018	
MICC Fort Drum, NY – Cargo climb rope nets	Jaktool LLC, Cranbury, NJ – Drone capture nets
GAS Houston, TX – Debris containment nets	US Army ARDEC, Picatinny Arsenal, NJ – Drone capture nets



Industry Classifications				
SIC	2298	Cordage and Twine	3949	Sporting and Athletic Goods not elsewhere classified
	2399	Fabricated Textile Products not elsewhere classified	5039	Construction Materials not elsewhere classified
	3535	Conveyors and conveying Equipment	7999	Amusement and Recreation Services not elsewhere Classified
NAICS	313210	Broad woven Fabric Mills	339920	Gymnasium and playground equipment, manufacturing
	314994	Rope, Cordage, and Twine Mills	423910	Sporting and Recreational Goods and Supplies Merchant Wholesalers
PSC/FSC	4020	Fiber Rope, Cordage, and Twine	4910	Motor Vehicle Maintenance and Repair Shop Specialized Equipment
	4240	Safety and Rescue Equipment Includes Portable Fire Escapes; Safety Nets		
NIGP	330-55	Fencing, Temporary Construction and Other Industrial or Safety Uses	560-82	Storage, Shelving, Including Parts and Accessories, (Not Otherwise Classified)
	345-22	Fall Protection Equipment and Accessories	855-43	Lifts, Orchestra, Theater Pit Area
	560-05	Conveyor Accessories (Not Otherwise Classified)		

InCord Address and Contact Information				
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